

### North Dakota Insurance Department

Adam Hamm, Commissioner

## Consumer Assistance, Enforcement Action and Fraud Report 2012

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### Summary of total relief Consumer assistance and enforcement action

#### Total relief from all sources

Source	Relief
20	12
Company complaints	\$626,162.86
Agent complaints	\$224,381.98
SHIC and Prescription Connection	\$3,191,089.00**
Consumer assistance hotline	\$294,301.79
Agent administrative investigation*	0
Company administrative investigation*	0
2012 total	\$4,335,935.63

2011		
Company complaints	\$1,150,882.61	
Agent complaints	\$104,783.00	
SHIC and Prescription Connection	\$3,611,212.00**	
Consumer assistance hotline	\$702,117.47	
Agent enforcement investigation*	0	
Company enforcement investigation*	0	
2011 total	\$5,568,995.08	

Combined 2011-2012	\$9,904,930.71
total	

<sup>\*</sup>Does not include fines resulting from administrative actions.

<sup>\*\*2012</sup> SHIC relief is based upon prior three years' average. 2012 Prescription Connection relief is based on national averages for prescription costs.

### 2012 combined company and agent complaint statistics

Year	2012 complaints closed	Relief*
2012	205	\$850,544.84

Complaints are further categorized into seven different groups based on related types of coverage. They are: auto, fire, allied and commercial multi-peril, homeowner, life and annuity, accident and health, liability and miscellaneous.

### 2012 company complaints

Туре	2012 complaints closed	Relief*
Auto	77	\$96,263.28
Fire, Allied/CMP	9	\$47,180.54
Homeowners	31	\$42,972.95
Life/annuity	7	\$14,643.88
Accident/health	36	\$86,197.01
Liability	7	\$66,401.06
Miscellaneous	13	\$272,504.14
Total	180	\$626,162.86

### 2012 agent complaints

Туре	2012 complaints closed	Relief*
Auto	4	0
Fire, Allied/CMP	1	0
Homeowners	5	0
Life/annuity	8	\$223,879.99
Accident/health	4	\$501.99
Liability	1	0
Miscellaneous	2	0
Total	25	\$224,381.98

<sup>\*</sup>Relief equals that amount which the Department's intervention helped in getting for the consumers.

## Agent complaint statistics 2002-2012

Year	Closed	Relief*
	complaints	
2002	51	\$22,447.20
2003	56	\$14,093.10
2004	33	\$55,730.99
2005	44	\$386,861.77
2006	25	\$26,365.65
2007	32	\$32,647.98
2008	34	\$44,778.30
2009	28	\$34,294.31
2010	24	0
2011	17	\$104,783.00
2012	25	\$224,381.98
Total	483	\$946,384.28

# Company complaint statistics 2002-2012

Year	Closed	Relief*
	complaints	
2002	378	\$829,627.21
2003	310	\$867,895.37
2004	278	\$373,651.94
2005	220	\$437,139.32
2006	205	\$434,564.99
2007	201	\$422,665.85
2008	241	\$521,251.11
2009	236	\$656,361.44
2010	211	\$565,938.69
2011	197	\$1,150,882.61
2012	180	\$626,162.86
Total	3,213	\$6,886,141.39

<sup>\*</sup>Relief equals that amount which the Department's intervention helped in getting for the consumers.

### Consumer assistance hotline statistics

Year	Walk-ins	Incoming calls	Outgoing calls	Total calls	Relief
2002	283	1,449	11,423	12,872	1,047,218.54
2003	99	862	6,394	7,256	\$653,922.66
2004	171	1,534	8,135	9,669	\$1,030,267.58
2005	171	2,027	8,272	10,299	\$589,114.85
2006	167	1,808	8,308	10,116	\$629,222.47
2007	183	1,785	8,298	10,083	\$581,652.38
2008	132	1,556	7,214	8,902	\$295,098.38
2009	157	1,813	6,680	8,493	\$659,519.08
2010	110	2,046	6,251	8,297	\$101,205.11
2011	115	2,050	5,165	7,215	\$702,117.47
2012	119	2,093	6,196	8,289	\$294,301.79

Note: These figures do not include correspondence/material sent to consumers by staff members in these positions.

### State Health Insurance Counseling Program (SHIC)

Year	Number of contacts	Relief
2002	450	\$52,500
2003	493	n/a
2004	651	n/a
2005	3,198	\$841,161
2006	6,351	\$1,607,450
2007	9,484	\$2,397,363
2008	15,907	\$4,034,031
2009	18,529	\$4,541,977
2010	13,194	\$3,068,776
2011	12,270	\$3,006,150
2012	11,372	\$2,739,387
Total	92,675	\$22,321,580

#### Notes:

- Due to reporting system changes, relief information is not available for 2003 and 2004.
- An increase in calls in 2005 and 2006 was due to the introduction of Medicare Part D drug benefit.
- 2007–2009: relief is an estimate based upon national averages provided by CMS.
- 2010–2012: relief is an estimate based upon prior three years' average.

### **Prescription Connection**

2012	
Persons helped*	360
Total estimated relief	\$451,702

2011					
Persons helped*	393				
Total estimated relief**	\$605,062				

2012 Prescription Connection relief is based on national averages for prescription costs.

<sup>\*</sup>Helped means applicant was eligible for at least one assistance program.

<sup>\*\*</sup>PhRMA uses aggregate national information for all programs to calculate a national average amount per person. Due to a lag in data availability, the most current average available is for the year 2004 (\$645 per person helped).

### Agent and company enforcement investigation relief

	Agent	Company	Total	
2006	\$65,715.00	\$246,052.00	\$311,767.00	
2007	\$675,577.13	0	\$675,577.13	
2008	\$353,132.54	0	\$353,132.54	
2009	\$14,555.79	0	\$14,555.79	
2010	0	0	0	
2011	0	0	0	
2012	0	0	0	
Total	\$1,108,980.46	\$246,052.00	\$1,355,032.46	

### Agent enforcement actions—fines

	2006	2007	2008	2009	2010	2011	2012
Cease and desist	3	3	0	3	3	6	6
Fines	1	0	2	18	21	1	24
Probations	1	1	5	20	19	14	15
Revocations	7	7	2	10	8	15	19
Suspensions	0	0	1	1	1	0	0
Other	12	4	5	40	18	11	41
Total number of actions*	24	15	15	92	70	47	105
Total \$ amount of fines	\$2,000	0	\$3,000	\$7,850	\$8,950	\$1,000	\$27,625

<sup>\*</sup>The total number of actions may reflect multiple penalties of an individual action.

Note: These administrative actions do not reflect the suspensions/revocations for noncompliance with continuing education requirements in the state of North Dakota.

### Company enforcement actions—fines

	2006	2007	2008	2009	2010	2011	2012
Cease and desist	3	1	0	1	0	0	0
Fines	7	2	2	2	2	0	11
Revocations	0	0	7	2	2	6	2
Suspensions	0	2	1	5	5	2	7
Other	3	1	3	10	12	0	5
Total number of actions*	13	4	5	13	14	8	25
Total \$ amount of fines	\$66,600	\$753,978.62	\$22,795.00	\$35,000	\$7,063	0	\$1,229,736

<sup>\*</sup>The total number of actions may reflect multiple penalties of an individual action.

### Fraud actions

	2008	2009	2010	2011	2012
Insurance fraud	23	48	94	120	94
referrals received					
Closed by arrest	0	1	4	11	4
Closed by exception (death of suspect)	0	2	3	1	1
Closed due to jurisdiction	0	1	2	3	12
Closed due to statute of limitation	12	4	3	5	75
Declined by prosecutor	0	0	2	0	1
Referred to other agency	3	5	9	1	34
Suspended—lack of investigative leads	1	20	13	4	52
Unfounded	4	4	7	10	32
Cases still under investigation	3	11	51	79	151
Amount of actual loss*	\$28,938.27	\$20,220,566.16**	\$2,190,236.80	\$2,021,392.23	\$714,103.78

<sup>\*</sup>This number reflects only those amounts that were reported by insurance companies; not all companies report the claim amount with their referral.

<sup>\*\*\$20</sup> million of this amount is from one case that is being investigated by a federal agency.